LAB Profile 2.0™

Name:

Date:

Question		Criteria:
What's important for you about your work?		
What will having that (or their Criteria) **do for you?**	___Toward ___Away From	
How do you know you have done a good job?	___Internal ___External	
Why did you choose the work you do?	___Options ___Procedures	
What is the relationship between what you are doing this year and what you were doing last year?	___Same ___Same/Except ___Difference ___Difference/Except	
What is a good way for you to increase the chances of your success at your work**?** **What is a good way for someone else to increase the chances of their success** at their work?	___My-My ___No-My ___My-No ___My-Your	
Of the tasks you have in your work**, which ones motivate you the most?**	___Power ___Affiliation ___Achievement	
Tell me about one of the projects in your work (use their Criteria).	___Use ___Concept ___Structure	
	___General ___Specific	
	___People ___Tools ___Information ___Systems	___Money ___Time ___Place ___Activity
	___Needs Social Contact ___No Social Contact ___Sole Responsibility ___Shared Resp.	___Proximity ___Independent ___Cooperative
	___Other ___Self	
Tell me about another project which was (don't use their Criteria).	___Past ___Present ___Future	
Tell me about a work experience **that didn't end up the way you wanted.**	___Feeling ___Choice ___Thinking	
How do you get (tasks or projects or clients)**?**	___Initiate ___Patience	
How do you know when someone else is doing a good job? **How many times do you have to** (see, hear, read, do) **that to be convinced?**	___See ___Hear ___Read ___Do	___# of Examples ___Period of Time ___Consistent ___Automatic