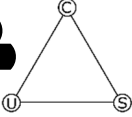




LAB Profile 2.0™ Interview Form

Name:

Date:

CRITERIA What's important for you about your work?		Criteria:	
DIRECTION What will having that (or their Criteria) do for you?		[REDACTED]	
SOURCE How do you know you have done a good job?		[REDACTED]	
REASON Why did you choose the work you do?		[REDACTED]	
APPETITE FOR CHANGE What is the relationship between what you are doing this year and what you were doing last year?		[REDACTED]	
RULE STRUCTURE What is a good way for you to increase the chances of your success at your work? What is a good way for someone else to increase the chances of their success at their work?		[REDACTED]	
BASIC MOTIVATION Of the tasks you have in your work, which ones motivate you the most?		[REDACTED]	
PRIMARY PROCESS Tell me about one of the projects in your work (use their Criteria).		[REDACTED]	
SCOPE		[REDACTED]	
PRIMARY FOCUS	[REDACTED]	[REDACTED]	
WORKING STYLE	[REDACTED]	[REDACTED]	
ATTENTION DIRECTION		[REDACTED]	
TIME ORIENTATION Tell me about another project (don't use their Criteria).		[REDACTED]	
STRESS RESPONSE Tell me about a work experience that didn't end up the way you wanted.		[REDACTED]	
INITIATION How do you get (tasks or projects or clients)?		[REDACTED]	
CONVINCER How do you know when someone else is doing a good job?		[REDACTED]	
How many times do you have to (see, hear, read, do) that to be convinced?		[REDACTED]	